

UNITED STATES BANKRUPTCY COURT  
Eastern District of California  
Honorable René Lastreto II  
Hearing Date: Friday, January 11, 2019  
Place: Department B – Courtroom #13  
Fresno, California

**INSTRUCTIONS FOR PRE-HEARING DISPOSITIONS**

Each matter on this calendar will have one of three possible designations: No Ruling, Tentative Ruling, or Final Ruling. These instructions apply to those designations.

**No Ruling:** All parties will need to appear at the hearing unless otherwise ordered.

**Tentative Ruling:** If a matter has been designated as a tentative ruling it will be called. The court may continue the hearing on the matter, set a briefing schedule or enter other orders appropriate for efficient and proper resolution of the matter. The original moving or objecting party shall give notice of the continued hearing date and the deadlines. The minutes of the hearing will be the court's findings and conclusions.

**Final Ruling:** Unless otherwise ordered, there will be no hearing on these matters. The final disposition of the matter is set forth in the ruling and it will appear in the minutes. The final ruling may or may not finally adjudicate the matter. If it is finally adjudicated, the minutes constitute the court's findings and conclusions.

**Orders:** Unless the court specifies in the tentative or final ruling that it will issue an order, the prevailing party shall lodge an order within 14 days of the final hearing on the matter.

**THE COURT ENDEAVORS TO PUBLISH ITS RULINGS AS SOON AS POSSIBLE. HOWEVER, CALENDAR PREPARATION IS ONGOING AND THESE RULINGS MAY BE REVISED OR UPDATED AT ANY TIME PRIOR TO 4:00 P.M. THE DAY BEFORE THE SCHEDULED HEARINGS. PLEASE CHECK AT THAT TIME FOR POSSIBLE UPDATES.**

**9:30 AM**

1. [18-13678](#)-B-11     **IN RE: VERSA MARKETING, INC.**  
[WW-3](#)

EVIDENTIARY HEARING RE: MOTION TO EMPLOY TERENCE J. LONG AS  
CONSULTANT(S)  
9-21-2018     [\[14\]](#)

VERSA MARKETING, INC./MV  
RILEY WALTER  
RESPONSIVE PLEADING WITHDRAWN

FINAL RULING:     There will be no hearing on this matter.

DISPOSITION:     Granted.

ORDER:             The Moving Party shall submit a proposed order in  
conformance with the ruling below.

This motion was set for hearing on 28 days' notice as required by Local Rule of Practice ("LBR") 9014-1(f)(1). Creditor Fresno First Bank ("FFB") timely opposed the motion on the grounds that hiring a consultant "will not do enough to protect the interests of creditors," inter alia. Doc. #36.

On November 29, 2018, the court set the matter for an evidentiary hearing on January 11, 2019. Doc. #158. FFB withdrew their opposition on December 6, 2018. Doc. #193.

This motion is GRANTED. 11 U.S.C. § 328(a) permits employment of "professional persons" on "reasonable terms and conditions."

The debtor-in-possession ("DIP") is authorized to employ Terence J. Long ("Consultant") as a business consultant during the pendency of this case.

Consultant's services include, but are not limited to: assisting DIP in the administrative and reporting aspects of this Chapter 11 case; assisting in preparing schedules and IDI documents; assisting in preparing budgets and projections concerning cash collateral; evaluating and consulting of sales and asset dispositions; assisting in preparing monthly operating reports, inter alia.